W Vint

California Collection Overview



Vint Thesis

California wines have been gaining in global prominence over the last 10 years. Globalization of US wines leads to greater demand for wines like Screaming Eagle, Harlan Estate, and Opus One. A series of three 100 point Screaming Eagles represents a relative value opportunity compared to older 100 point Screaming Eagle vintages. Lastly, scarcity of Screaming Eagle drives consistent long-term appreciation.

Investment Highlights

Key Point #1 Global Expansion

California wine growth has accelerated over the past decade. In 2010, US share of the global wine market was below 1%. Today, US wine market share is 8.8%. We expect this trend of globalization to continue, resulting in greater demand.



Producer: Screaming Eagle

Vintage: 2010

Bottles: 3x750ml

Valuation: \$11,610

Sourcing: Distributor

Key Point #2 100 Point Relative Value

Vint selected the 2010, 2015, and 2016 Screaming Eagle vintages because of their undervaluation compared to other 100 point Screaming Eagle vintages. Using the 1997 & 2007 100-point vintages as benchmarks, our offering presents upside up to 75%.

Upside to Past Vintage		
2010	58%	
2015	88%	
2016	77%	

Key Point #3 Scarcity

With a waitlist over 10 years long, annual production varying between 600-800 cases, and strong global demand, supply of Screaming Eagle is almost always low. Consistent decreasing supply combined with global demand creates appealing investment dynamics

Wine	Cases
Screaming Eagle 2010	610
Screaming Eagle 2015	500-800
Screaming Eagle 2016	500-00
Harlan Estate The Maiden	<1,000
Opus One	25,000

Collection Details

Producer: Screaming Eagle Vintage: 2016 Bottles: 6x750ml Valuation: \$22,080 Sourcing: Distributor Producer: Harlan Estate (Maiden) Vintage: 2010 Bottles: 6x750ml Valuation: \$3,360 Sourcing: Direct Producer: Opus One Vintage: 2017 Bottles: 6x750ml Valuation: \$2,214 Sourcing: Direct

*Market Data and Valuations provided by the London International Vintner's Association

Vintage: 2015

Bottles: 3x750ml

Valuation: \$10,584

Sourcing: Distributor

Producer: Screaming Eagle



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